DEPARTMENT OF EDUCATION

OVERALL GRADE

- Education did not achieve its small business goal of 23%, it did make progress
- This resulted in small business receiving \$51 million more than FY2006



- Education exceeded its WOSB goal
- Although Education did not met its SDB, HUBZone, and SDVOSB goals, it did make progress in these goals

RED

RED

SMALL BUSINESS GRADE				
	FY2006/FY2007 % GOAL	FY2006 SMALL BUSINESS ACHIEVEMENTS	FY2007 SMALL BUSINESS ACHIEVEMENTS	MADE PROGRESS?
RED	23%	12.30% (\$174,020,218)	15.67% (\$225,238,554)	YES
SOCIO-ECONOMIC GRADES				
SDB	FY2006/FY2007 % GOAL	FY2006 SMALL BUSINESS ACHIEVEMENTS	FY2007 SMALL BUSINESS ACHIEVEMENTS	MADE PROGRESS?
RED	9%	4% (\$56,635,646)	5.15% (\$74,056,294)	YES
WOSB	FY2006/FY2007 % GOAL	FY2006 SMALL BUSINESS ACHIEVEMENTS	FY2007 SMALL BUSINESS ACHIEVEMENTS	MADE PROGRESS?
GREEN	5%	4.16% (\$58,892,504)	5.58% (\$80,191,217)	N./A
HUBZONE	FY2006/FY2007 % GOAL	FY2006 SMALL BUSINESS ACHIEVEMENTS	FY2007 SMALL BUSINESS ACHIEVEMENTS	MADE PROGRESS?
RED	3%	0.36% (\$5,103,763)	0.55% (\$7,947,676)	YES
SDVOSB	FY2006/FY2007 % GOAL	FY2006 SMALL BUSINESS ACHIEVEMENTS	FY2007 SMALL BUSINESS ACHIEVEMENTS	MADE PROGRESS?
	3%	0.12% (\$1,763,284)	0.22% (\$3,137,963)	YES
RED				
CRITERIA				
GREEN	THE AGENCY MUST MEET 100% OF ITS SMALL BUSINESS GOAL, 3 SOCIO-ECONOMIC GOALS AND MAKE PROGRESS IN THE REMAINING GOALS.			
YELLOW	THE AGENCY MUST MEET 90-99% OF ITS SMALL BUSINESS GOAL, 1 SOCIO-ECONOMIC GOALS AND MAKE PROGRESS IN REMAINING GOALS			

PROGRESS DEFINED: SBA USED 1 OF 2 INDICATORS IN DETERMINING WHETHER AN AGENCY MADE PROGRESS ON THEIR SOCIO-ECONOMIC GOALS: (1) A PERCENTAGE INCREASE OVER FY2006 GOAL ACHIEVEMENT OR (2) FY2007 GOAL ACHIEVEMENT DOLLARS IS GREATER THAN THE ACHIEVEMENT AVERAGE FOR THE PAST 3 YEARS (FY2005-FY2007).

DOES NOT MEET THE ABOVE (YELLOW) STANDARDS